

加京鼎精密科技

Foxsemicon Overview

Presenter: Stanley Lu

Dec 10, 2015

- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projection are reasonable, such forward-looking statements are inherently subject to risk, uncertainties, and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risk, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.



fitt Company Profile



Company Introduction

Company Name: Foxsemicon Integrated Technology Inc.

Established: 2001/04/26

Capital: NT\$ 680 million

Chairman: Yin-Kuang,Liu President: Yin-Kuang,Liu

Business: Research and Development, manufacturing and sale of critical parts,

module assembly and automation equipment in semiconductors, energy

and LCD industries.

TAIWAN(2001)

<u>Foxsemicon Integrated Technology Inc</u> Hsinchu Science Park, Chunan Township, Miaoli County



USA(2002)

Foxsemicon Integrated Technology Inc.
San Jose, Austin

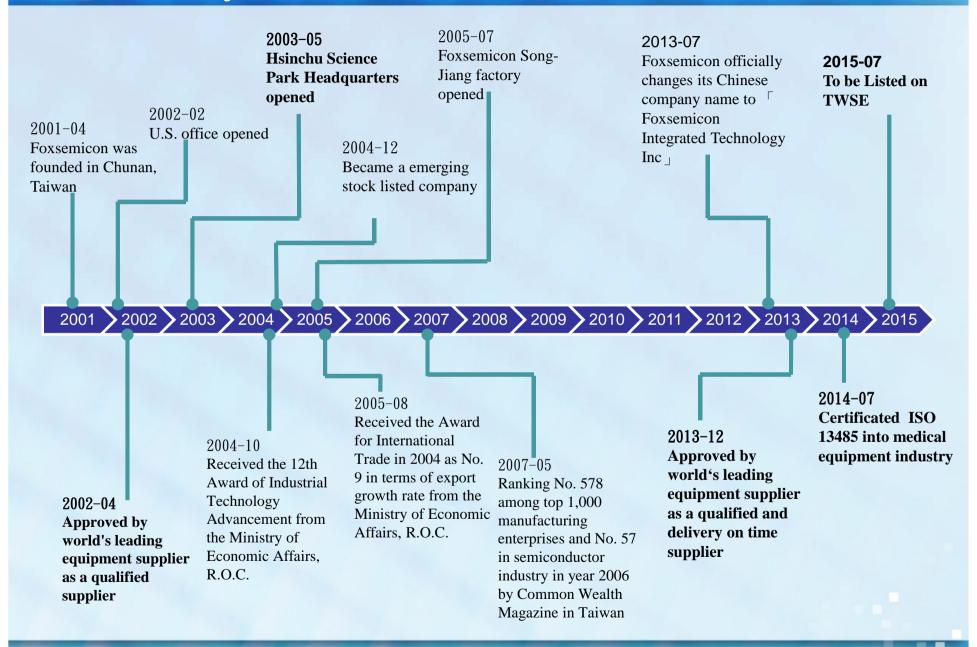


CHINA(2005)

Foxsemicon Integrated Technology
(Shanghai) Inc.
SongJiang Industrial Park, Shanghai



fitt History



fitt Management Team

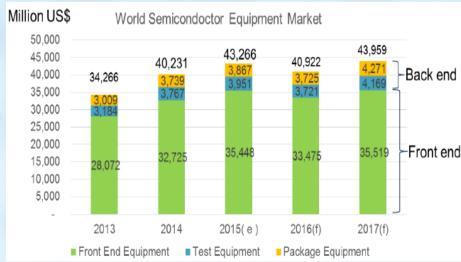
Title	Name	Education Experience		Years
President	Ying-Kuang,Liu	Hwa Hsia University of Technology	Senior Vice President , Hon Hai Precision IND. CO., LTD	30
Senior Vice President of Sales Dept.	Jackson Huang	Ph.D., UT. Austin Chemistry Master, SWUT. San Marcos Computer Science BA, National Taiwan University Chairman, Prosys Technology Integration, Inc. Vice President ,Sales department of ASYST/PST		25
Vice President of R&D Dept.	Cheng-Tsu Fu	Ph.D., National Tsing Hua University Director ,SIMPLO TCHNOLOGY CO.,LTD. Associate Professor, National United University		25
Executive Assistant to Chairman	Frank Chen	EMBA, National Taiwan University EMBA,University of Central Missouri	CFO,Promise Technology, Inc. Vice President ,Foxsemicon Integrated Technology Inc. Controller, Applied Materials Taiwan	30
Senior assistant director of Sales Dept.	Kevin Chiu	University of Nevada, Las Vegas EE	Manager of Prosys Technology Integration, Inc. Manager of Sales department of ASYST/PST	18
Senior Manager of Financial Control Division	Stanley Lu	EMBA, Chinese University of Hong Kong EMBA, National Sun Yat-sen University	Senior Deputy Manager, FIH Mobile Limited Deputy Manager, Foxconn Technology Co.,LTD.	19
Manager of Account Dept.	Deborah Chung	BA, Chung Hua University	Foxsemicon Integrated Technology Inc.	15

Market Profile(1/2)

World Semiconductor Equipment Market



Sources: VLSI Research(2015/01);工研院IEK(2015/04)



Sources: VLSI Research(2015/01);工研院IEK(2015/04)

World Semiconductor Equipment Market by Region

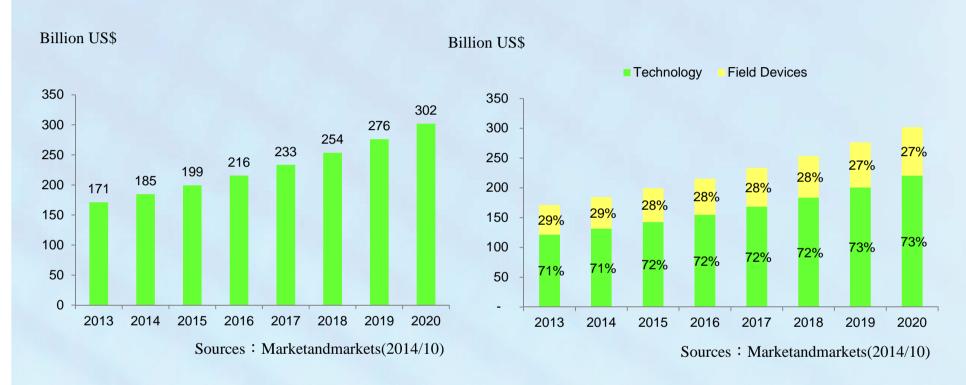


Million NT\$



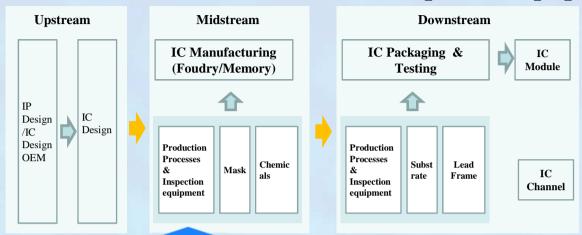
Sources: 工研院IEK(2015/04)

2013~2020 World technology market and Factory Automation market size



Industry Orientation

> Focus on semiconductor front-end process equipment



> Focus on automation Fab output

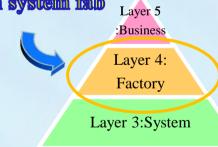
Foxsemicon focus on vertical integration

manufacturing of semiconductor front-end process equipment Integrated automation system fab Layer 5 output Service Component Module Move

Goods & Services

- · Machine parts
- · Sheet metal
- · PCBA
- · Cable harness
- Surface treatment
- Welding
- Testing & CMM

- Mechanical assembly
- Electrical assembly
- Sub-system assembly
- System assembly
- ODM/JDM design
- Virtual Factory
- Concurrent System installation Design
- Refurbish Service
- Client-side
 - inventory mgnt
 - Equipment
 - Global logistics



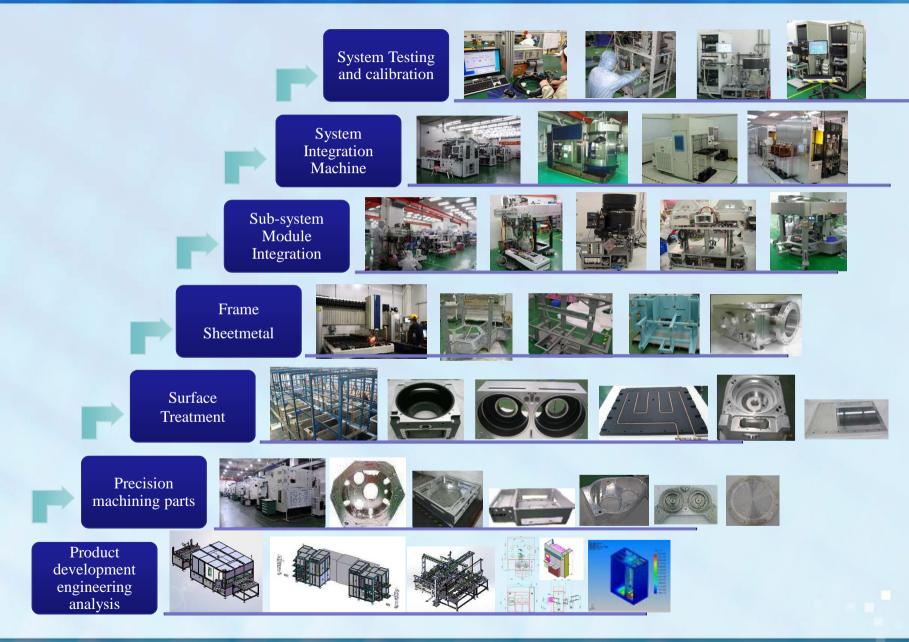
Layer 2: Machining

Layer 1:Component

fitt Competitive Advantage



Wertical Integration Capability



fitt Core Competence



Leading capacity of semiconductor equipment vertically integrated manufacturing



Complete management system of engineering design, manufacturing, quality and supply chain



Have key manufacturing technology and pass professional process certificates



Semiconductor Fab automation and high-performance cleaner technology



Fields-crossed RD and integrated capacity of optics, machinery, electronics control, software and process



System integration of Fab automation and Fab output technology

Industrial Distribution



Industrial Distribution

Toward a company of professional technology service, we develop advanced equipment with integrated mechanical, electrical, software and optical engineering capabilities



- Film equipment(CVD, PVD)
- Etching equipment(Etch)
- Chemical mechanical polishing equipment(CMP)
- Testing Equipment(Metrology)
- Fab automation equipment
- pollution control equipment



- Laser cutting equipment
- Laser repair equipment
- Automatic optical inspection equipment
- Check probe lighting equipment
- Panel automation equipment transport
- Panel transport vehicles



- Wafer cutting equipment
- Plasma deposition equipment
- Cell chip automatic transmission equipment
- Solar cell module production line
- LED bulb automatic production



- Semiconductor Factory Automation
- Industrial Automation Robot Application
- Mobile phone production automation equipment
- Factory Planning



- e-Care car action
- cloud computing Health Station(KIOSK)
- Key components of medical equipment

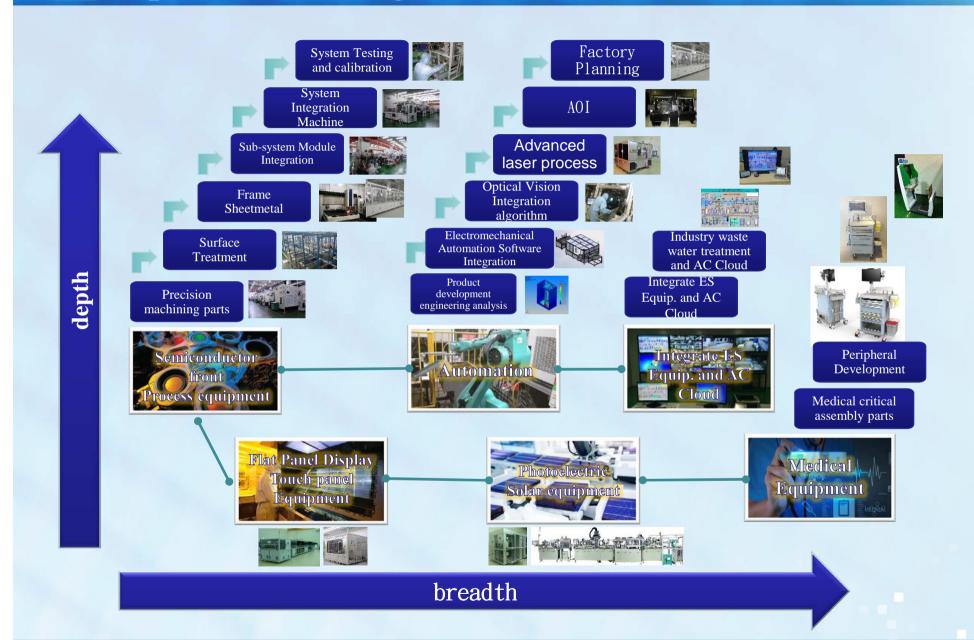


- Environmental equipment automation control
- Wastewater automated control systems
- Supervisory control data acquisition system

M Operation Strategies



fitt Operation Strategies



fitt Operation Performance



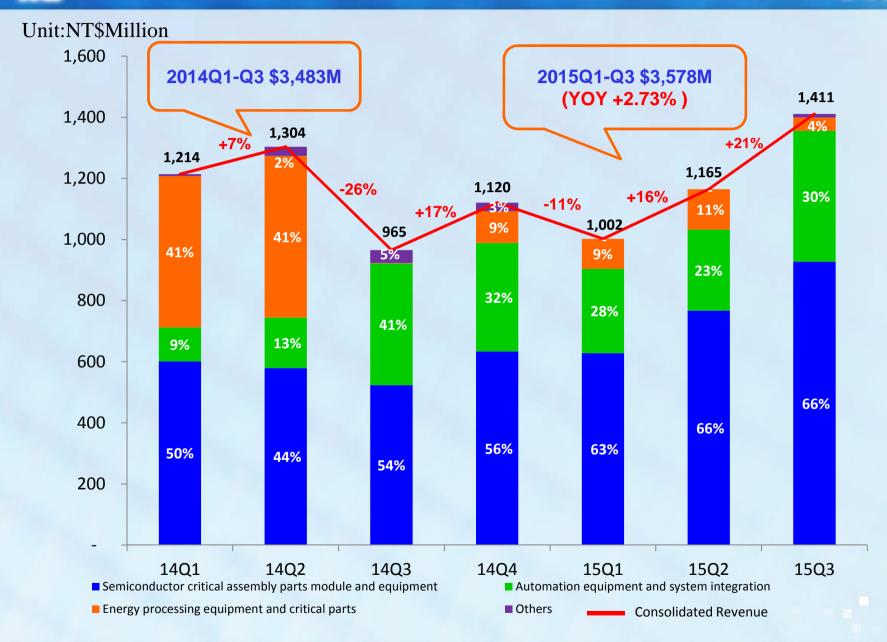
Fitt Financial Results

Unit: NT\$K

				Unit: NT\$K
Item	2013	2014	2014Q1-Q3	2015Q1-Q3
Net Sales	2,468,753	4,602,925	3,482,929	3,577,868
Gross Profit %	13.10%	12.05%	13.32%	18.10%
Operating Profit	65,592	153,110	158,398	329,341
Operating Profit %	2.66%	3.33%	4.55%	9.20%
Income before tax from continuing operations	136,235	212,968	193,039	378,559
Income before tax from continuing operations margin	5.52%	4.63%	5.54%	10.58%
Net Income ^(note1)	42,871	323,079	298,987	346,298
Net income from continuing operations	125,224	206,059	189,089	346,298
Income (loss) from discontinued operations	(82,353)	117,020	109,898	-
Earnings per share				
Net income from continuing operations	4.79	3.43	3.15	5.59
Net income(loss) from discontinued operations	(3.15)	1.95	1.83	-
Total	1.64	5.38	4.98	5.59

Note1:including net income(loss) from continuing operations and discontinued operation

fitt Consolidated Revenue Trend

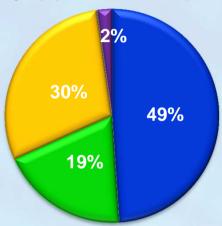


Revenue Breakdowns by Products(1/2)

2014Q1-Q3

- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts

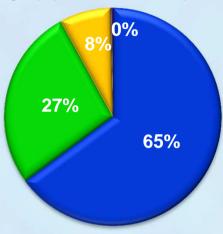




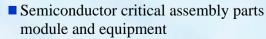
2015Q1-Q3

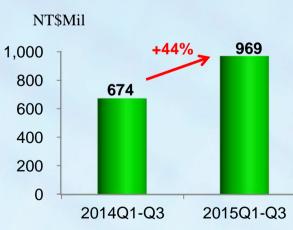
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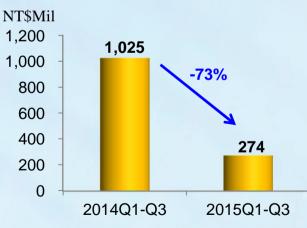








Automation equipment and system integration



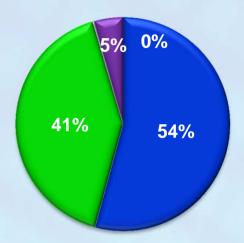
Energy processing equipment and critical parts

Revenue Breakdowns by Products(2/2)

2014Q3

- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts

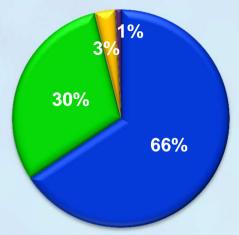
■ Others

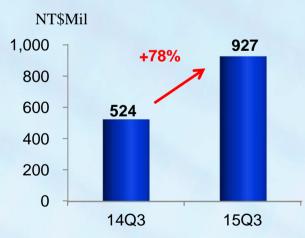


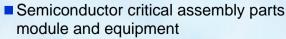
2015Q3

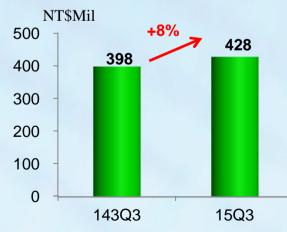
- Semiconductor critical assembly parts module and equipment
- Automation equipment and system integration
- Energy processing equipment and critical parts

■ Others

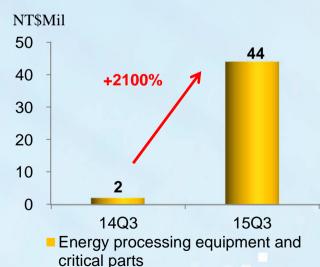




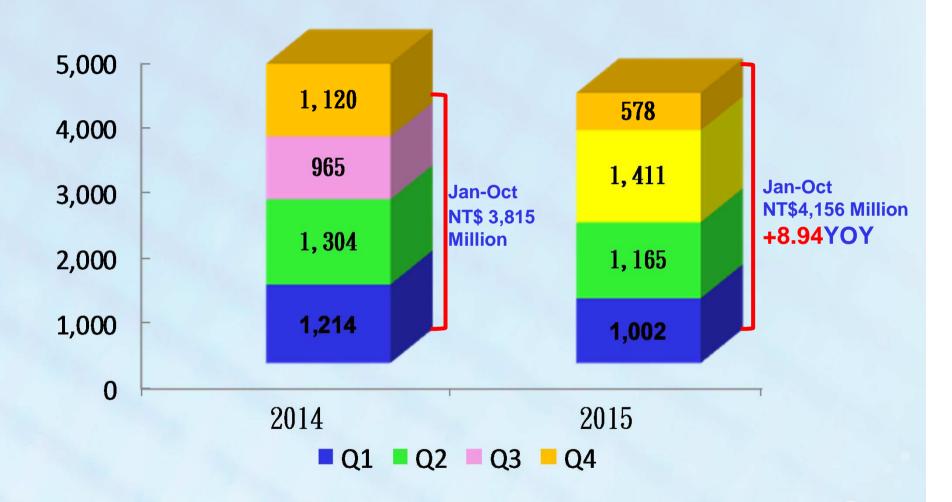




Automation equipment and system integration



Unit:NT\$ Million





Thanks for your attention.

Foxsemicon Integrated Technology, Inc.

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